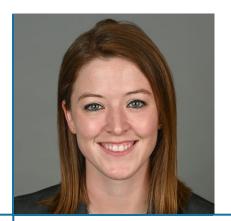


SPEAKERS



Phillip Nelson, CFA

Partner, Head of Asset Allocation



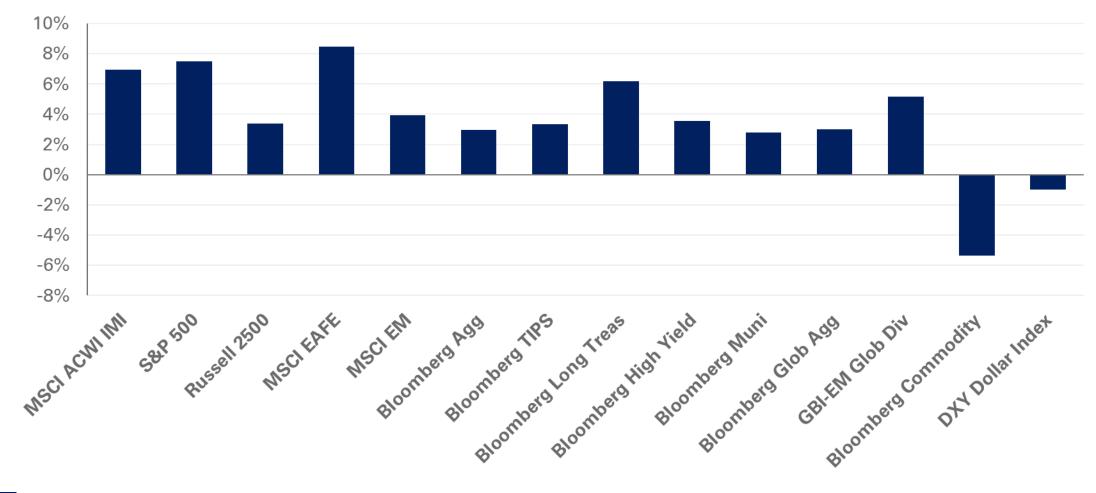
Jennifer Appel, CFA

Senior Investment Director, Asset Allocation



EQUITIES HELD STRONG FOR THE QUARTER

2023 FIRST QUARTER TOTAL RETURNS

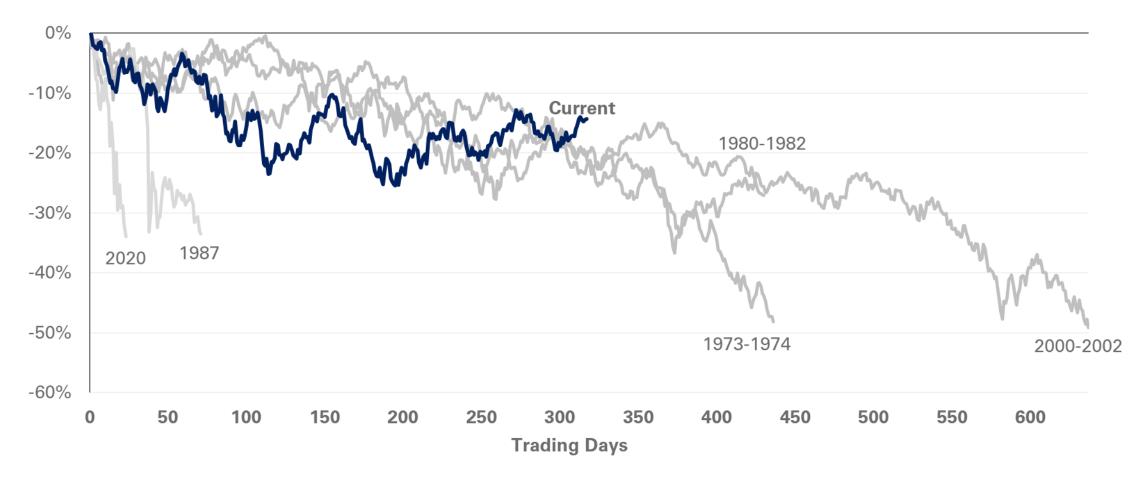




Source: MSCI, S&P, Russell, MSCI, Bloomberg, JPM, FactSet

BEAR MARKET IS BREAKING FROM PAST TREND

HISTORICAL S&P 500 BEAR MARKET PATHS RELATIVE TO TODAY

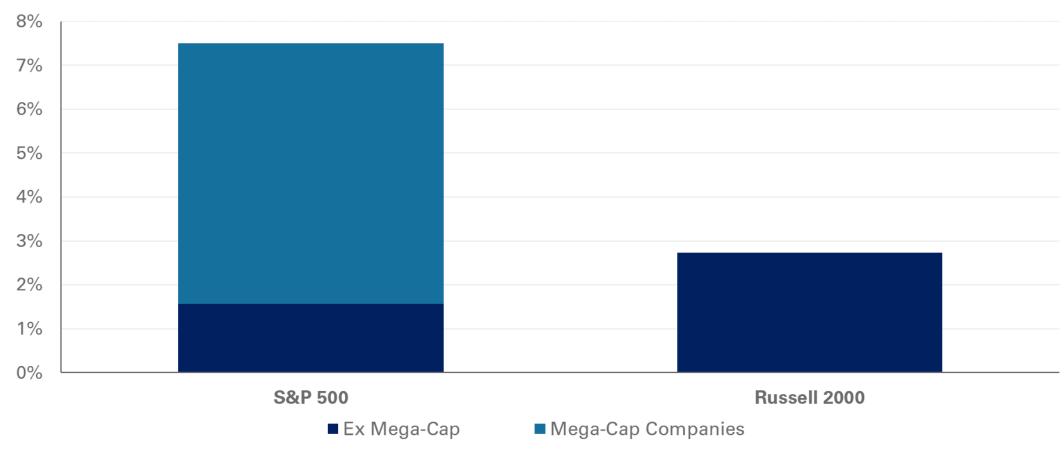




Sources: S&P, FactSet, NEPC

MEGA-CAPS SUPPORTED EQUITY MARKETS

CONTRIBUTION TO QUARTERLY RETURN

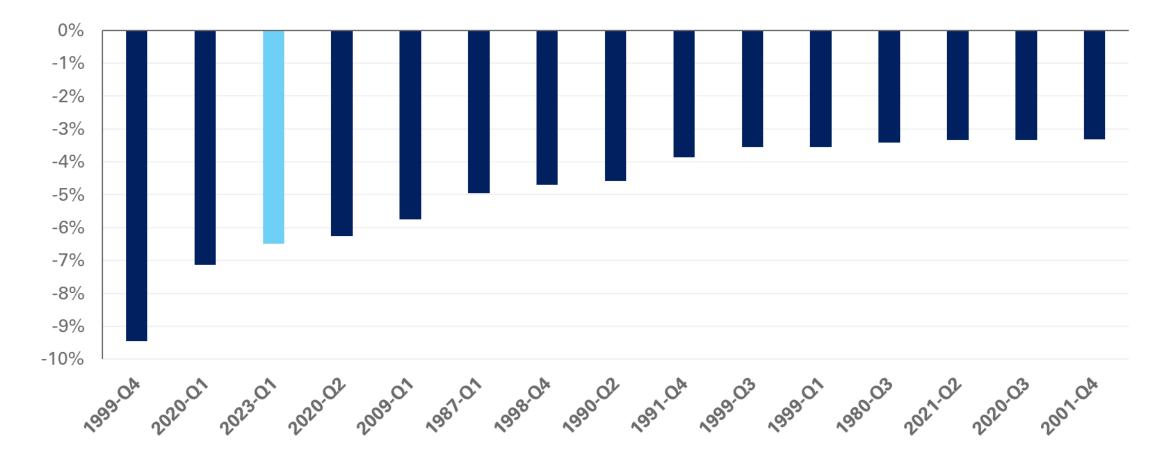




Mega-Cap companies represent Alphabet, Amazon, Apple, Microsoft, Meta Platforms, Tesla, and Nvidia Sources: S&P, Russell, FactSet

VALUE PRESSURED BY MEGA-CAPS AND RATES

RUSSELL 1000 VALUE VS S&P 500: BOTTOM 15 QUARTERS

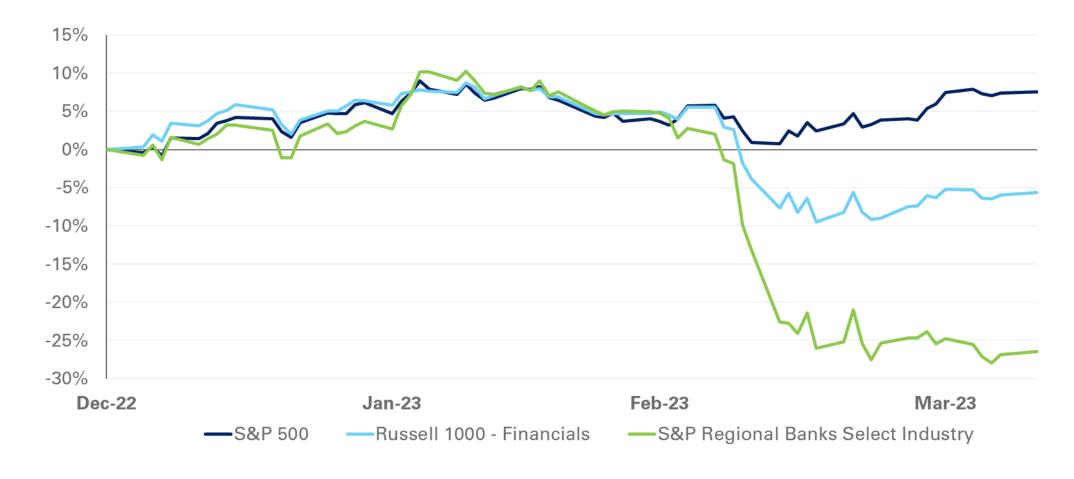




Sources: S&P, Russell, FactSet

THE FINANCIAL SECTOR UNDERPERFORMED

2023 CUMULATIVE TOTAL RETURNS

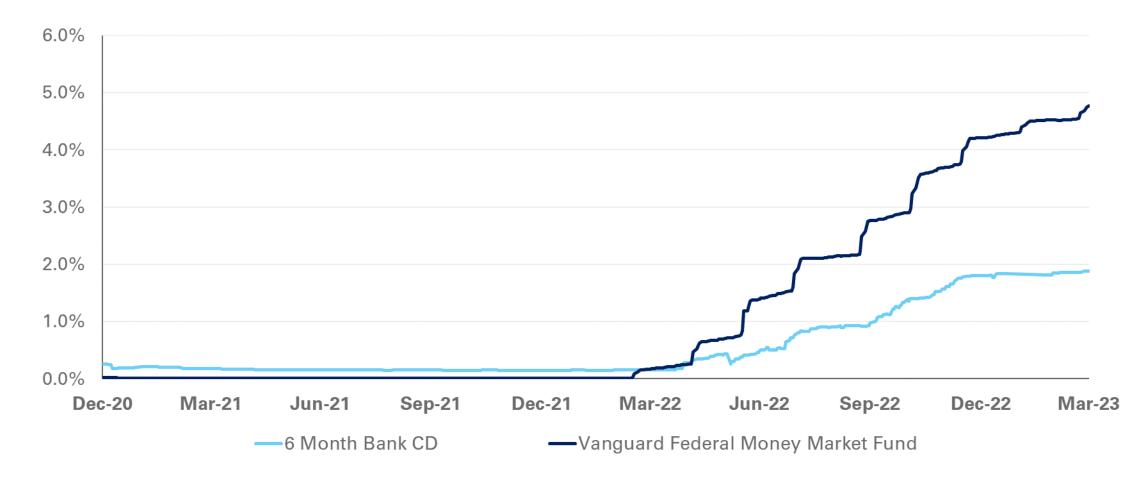




Sources: S&P, Russell, FactSet

BANK DEPOSIT RATES ARE BELOW MARKET

6-MONTH BANK CD RATE VERSUS MONEY MARKET FUND YIELD

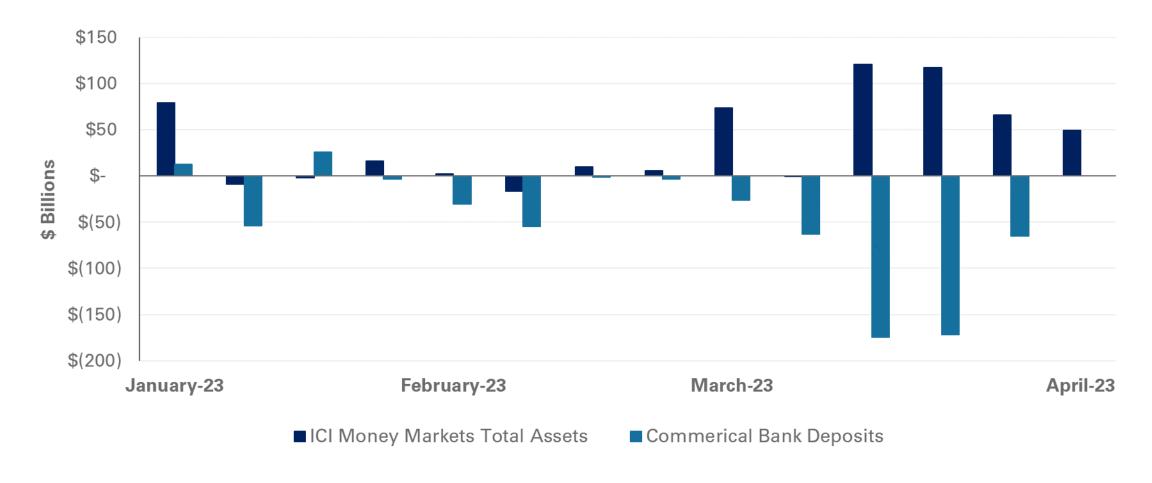




Source: Bankrate, VMFXX, FactSet

MONEY MARKET FUNDS SAW LARGE INFLOWS

WEEKLY CHANGE IN MONEY MARKET ASSETS AND BANK DEPOSITS

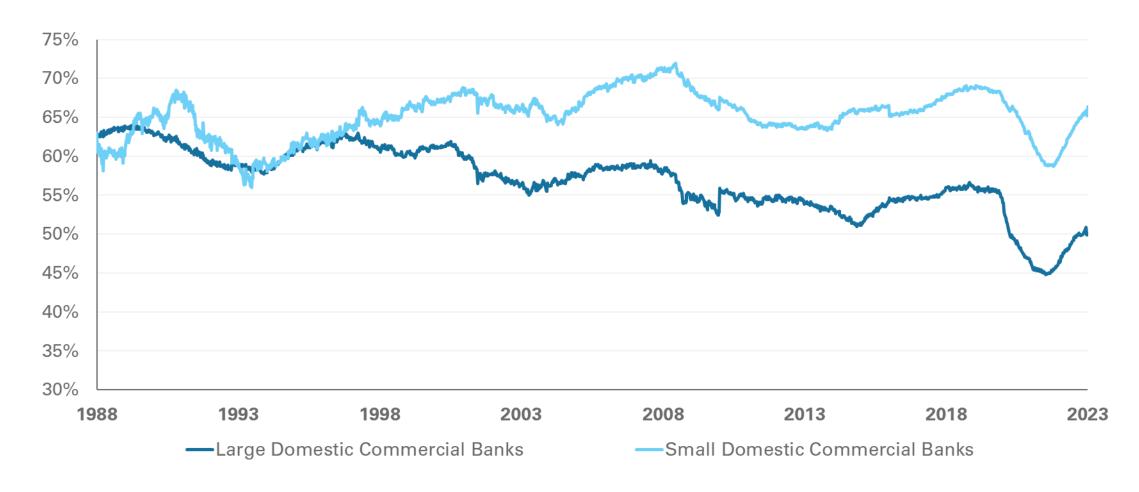




Source: ICI, Federal Reserve, FactSet

CREDIT LENDING IS LINKED TO DEPOSIT LEVELS

LOANS & LEASES IN BANK CREDIT AS % OF TOTAL BANK ASSETS

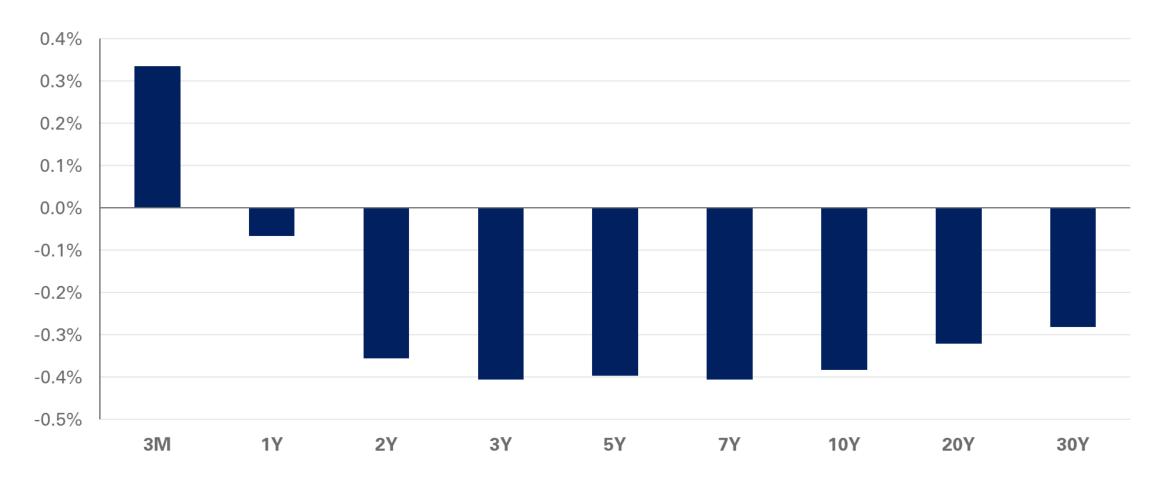




Source: Federal Reserve, FactSet

THE U.S. TREASURY YIELD CURVE SHIFTED LOWER

QUARTERLY CHANGE IN U.S. TREASURY YIELDS

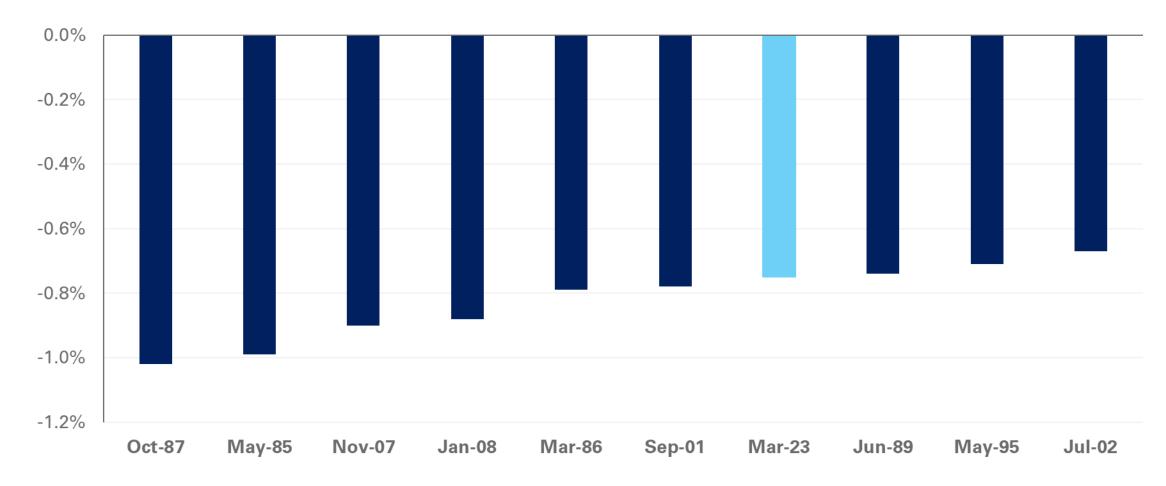




Source: FactSet

THE 2-YEAR TREASURY YIELD FELL DRAMATICALLY

TOP MONTHLY DECLINES: 2-YEAR TREASURY YIELD





Data calculated since 12/31/1984; There are 11 instances since 1979 where the 2-year treasury experienced monthly declines larger than March 2023. Source: FactSet



A DATA CONUNDRUM

THE MARKET IS DIGESTING THREE DISTINCT ECONOMIC OUTCOMES

Investor Sentiment No Landing

Labor Market No Landing

Economic Growth Soft Landing

Inflation No Landing

Consumer Spending Soft Landing

Fed Funds Expectations Hard Landing

FOMC Expectations Soft Landing

Interest Rates Soft Landing

Manufacturing Sector Hard Landing

Services Sector No Landing

Commercial Real Estate Hard Landing

Hard Landing

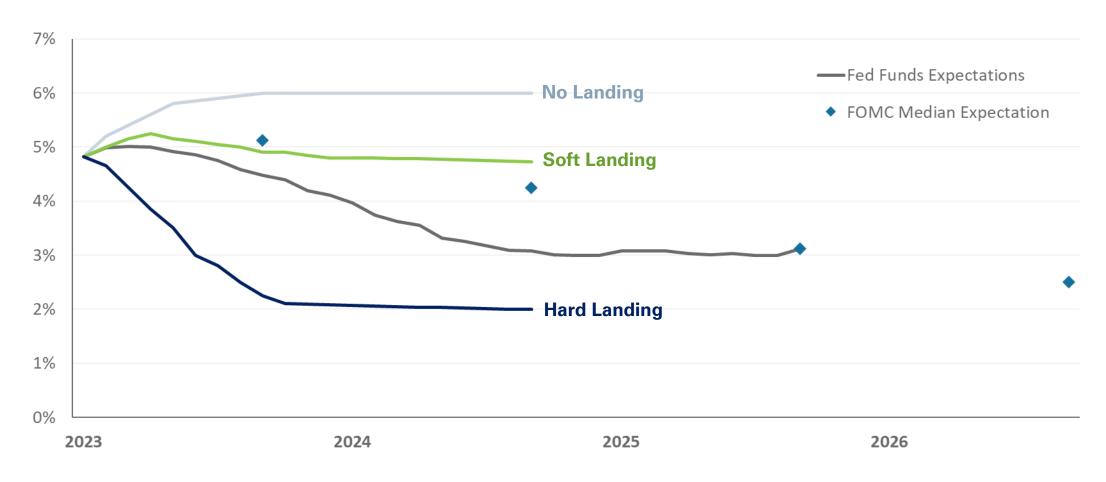
Soft Landing

No Landing



MARKET PRICING REFLECTS RECESSION CONCERNS

THE FED DOT PLOT VERSUS FED FUNDS FUTURES

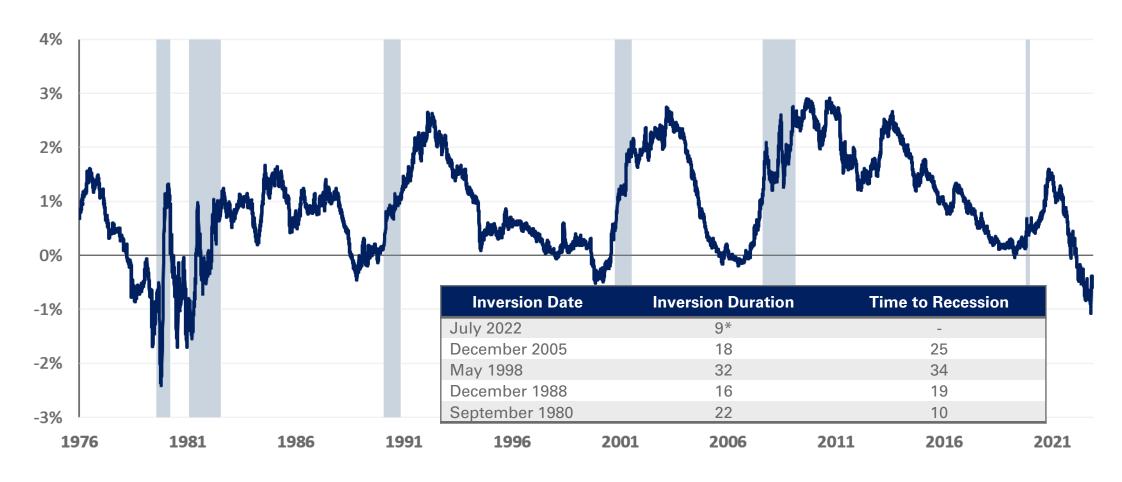




Notes: "No landing", "Soft landing", and "Hard landing" paths are illustrative Sources: Federal Reserve, FactSet

THE YIELD CURVE STILL SIGNALS RECESSION

10-2 INVERSION REFLECTS DEPRESSED BOND MARKET OUTLOOK

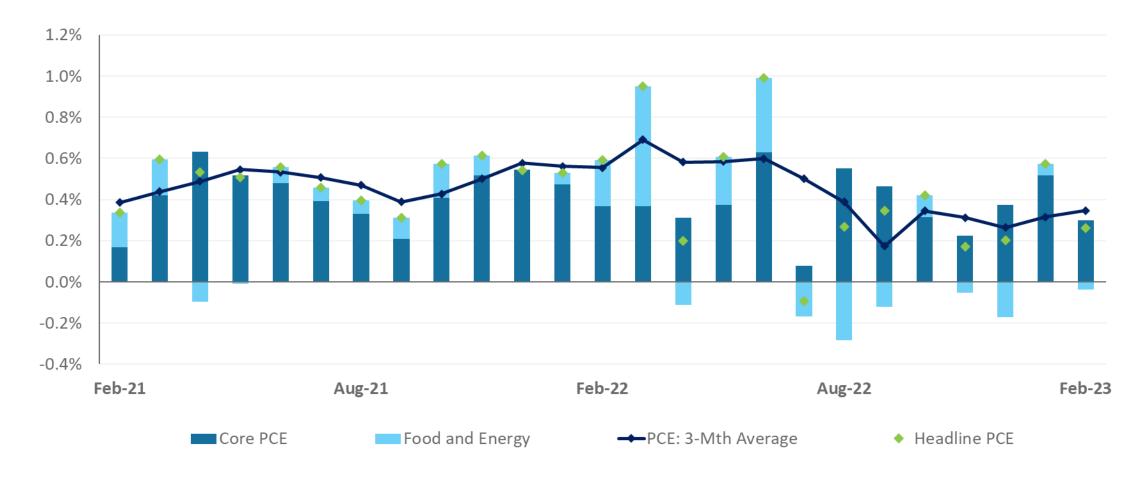




Notes: Shaded time periods represent U.S. recessions defined by the ECRI; *2022 inversion duration reflects number of months through April 2023 Sources: ECRI, FactSet

INFLATION REMAINS ABOVE THE FED'S TARGET

U.S. PERSONAL CONSUMPTION EXPENDITURES





LEADING INDICATORS HAVE WEAKENED

POCKETS OF THE ECONOMY LIKELY IN A RECESSION, BUT NOT ALL

Leading Economic Indicator Financial Components

Leading Credit Index S&P 500 Index

10-Year - Fed Funds

Non-Financial Components

Avg. Consumer Expectations - Business Conditions

ISM New Orders Index

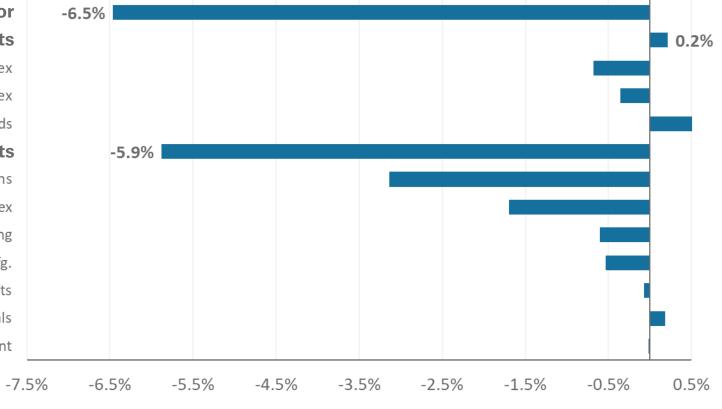
Building Permits, Private Housing

Average Weekly Hours, Mfg.

Mfg. New Orders, Nondef. Capital Goods Ex-Aircrafts

Mfg. New Orders, Consumer Goods & Materials

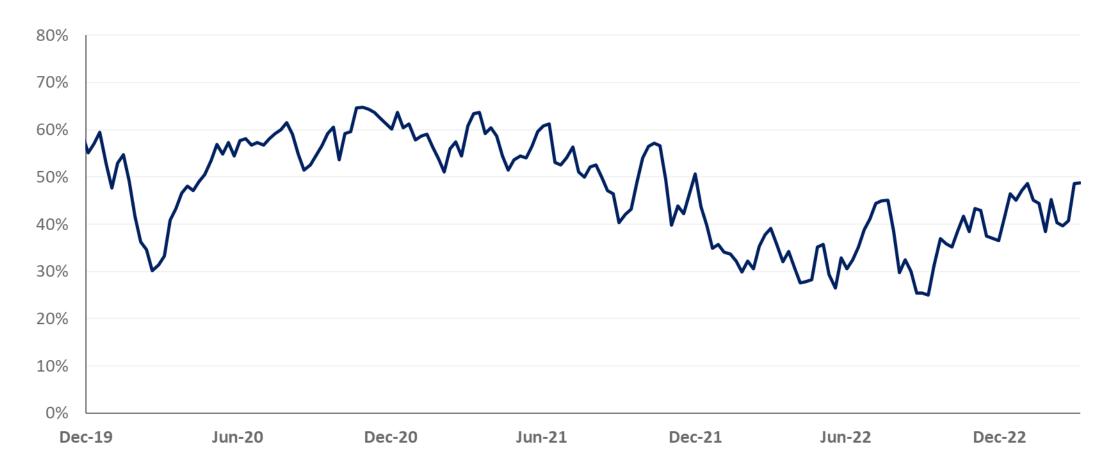
Avg. Weekly Initial Claims, Unemployment





MARKET SENTIMENT HAS IMPROVED

BULLISH SENTIMENT INDEX

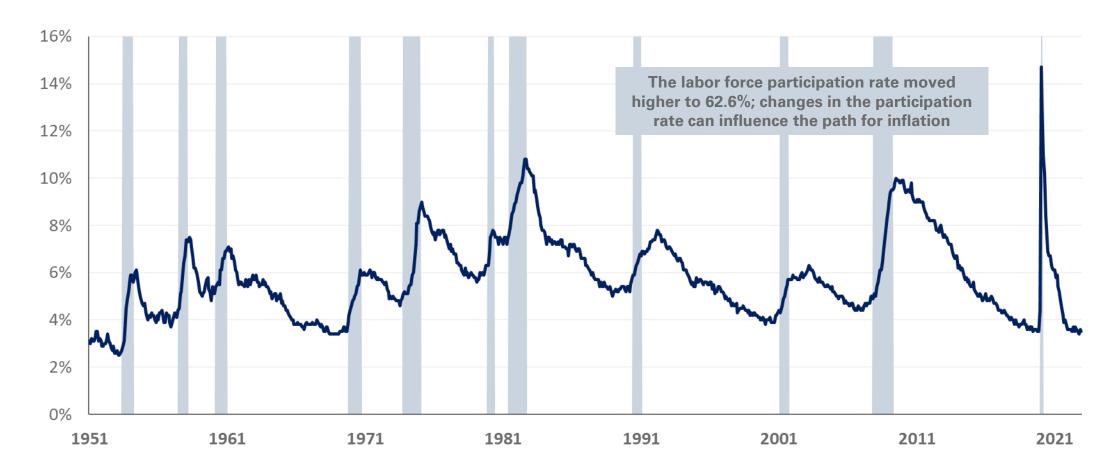




Sources: Investors Intelligence, FactSet

THE LABOR MARKET REMAINS A BRIGHT SPOT

U.S. UNEMPLOYMENT RATE

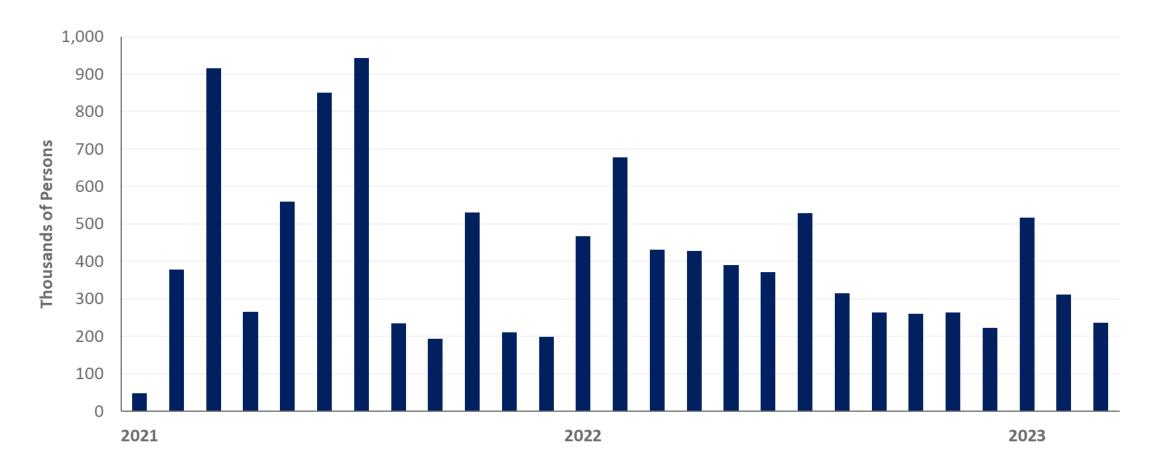




Notes: Shaded time periods represent U.S. recessions defined by the ECRI Sources: U.S. Department of Labor, FactSet, NEPC

DEMAND FOR LABOR REMAINS STRONG

MONTHLY CHANGE IN EMPLOYEES ON NONFARM PAYROLLS

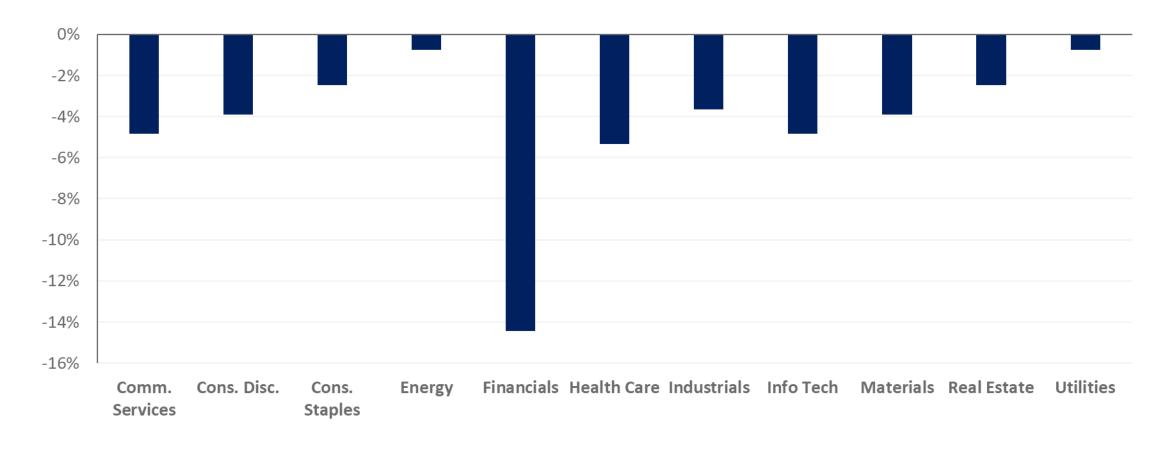




Sources: U.S. Department of Labor, FactSet

EQUITY EARNINGS ESTIMATES HAVE CORRECTED

YEAR-TO-DATE CHANGE IN S&P 2023 EARNINGS ESTIMATES

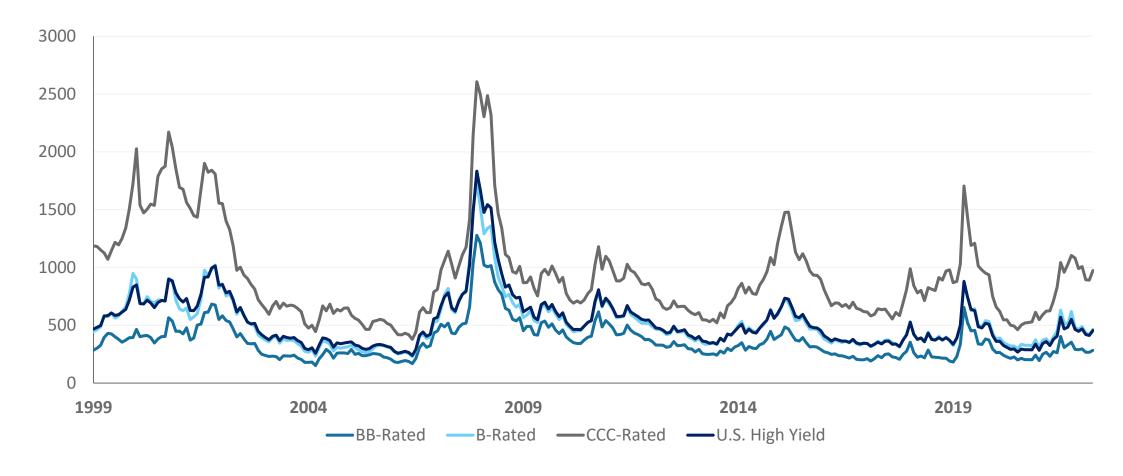




Sources: S&P, FactSet

KEEP AN EYE ON CREDIT SPREADS

U.S. CORPORATE HIGH YIELD SPREADS (BASIS POINTS)





U.S. ECONOMIC OUTLOOK



The market is struggling to discount the forward path for the U.S. economy given diverging economic data points



Interest rate-sensitive sectors of the economy are realizing the impact of tighter monetary policy – stoking broad recession fears



Resilient data from the services sector and the labor market continue to underpin "no landing" and "soft landing" outcomes



The lending impact from banking sector stress is still being realized – this will be a key determinant of the landing path





PORTFOLIO POSITIONING VIEWS

We recommend holding equity exposure near strategic targets and continue to advocate for value exposure in U.S. large-cap equities

We are **less constructive on short-term investment grade bonds** as the carry benefit versus cash has diminished

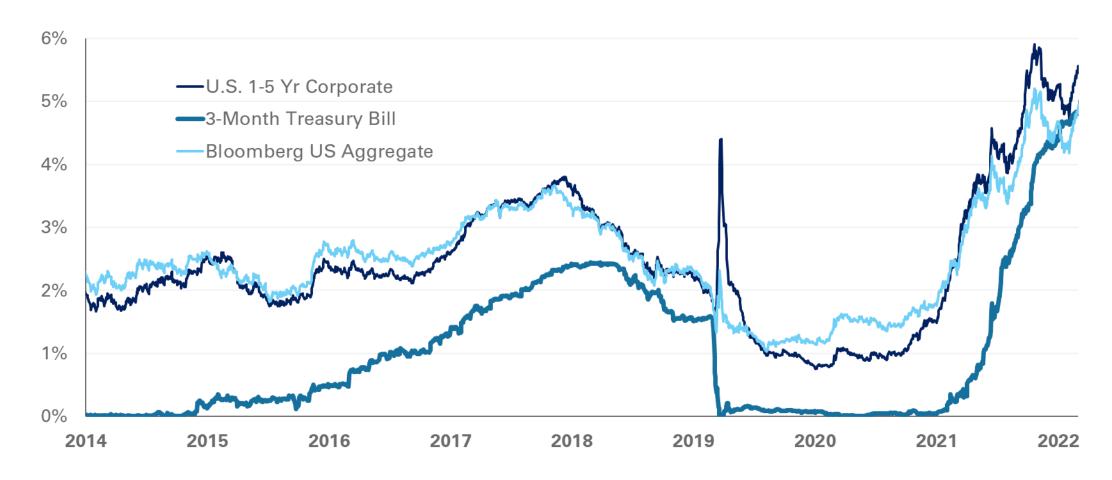
Be prepared for equity rebalance opportunities and explore the portfolio benefit of diversifying asset classes

Look to hold greater levels of portfolio liquidity and maintain safe-haven fixed income duration in-line with policy targets



CURRENT CASH RATES ARE MORE COMPELLING

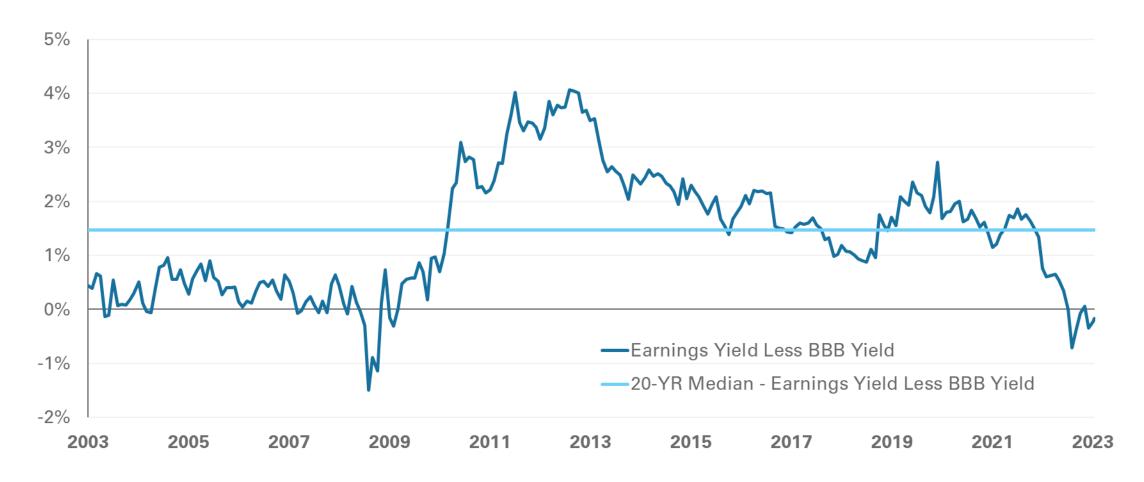
BROAD MARKET YIELDS





BROAD EQUITY REMAINS LESS ATTRACTIVE

S&P 500 EARNINGS YIELD LESS BBB BOND YIELD





LARGE-CAP VALUE IS PREFERRED EQUITY PROFILE

RUSSELL 1000 VALUE EARNINGS YIELD AND BBB BOND YIELD









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