# WELCOME REMARKS AND INTRODUCTIONS

# **CLOSING THE GAP WORKSHOP**

**SEPTEMBER 12, 2019** 

Michael Manning, CFA, CAIA, Managing Partner
Tim McCusker, FSA, CFA, CAIA, Partner & CIO
Sam Austin, Partner, Diverse Manager Committee Co-Chair



# **HOW NEPC THINKS ABOUT DIVERSITY**

"I think diversification works and we are working to increase the diversity of our employee base. This diversification of thought and approach helps us be a better firm and helps us come up with better solutions for our clients."

-Michael P. Manning, Managing Partner





## **Our Employees**



# Recommended Managers

- •Thirteen of our 41 partners are minorities and/or women
- •Six of our 15 Consultant and Research Team leads are women and/or minorities
- •Two of our 9 Management Group members are female

- •58% of our 292 employees are minorities and/or female
- Our Diversity, Equity, and Inclusion Network engages partners and employees to foster an inclusive culture at NEPC
- •NEPC's Women's Leadership Forum promotes mentoring, career development, and gender diversity awareness training

- Our Diverse Managers Committee works in tandem with Research to expand the pool of talented managers for NEPC clients
- 42 MWDBE investment products are 1-rated on our Focused Placement List ("FPL")
- NEPC clients have \$32.5 billion invested across 182 strategies managed by MWDBE firms

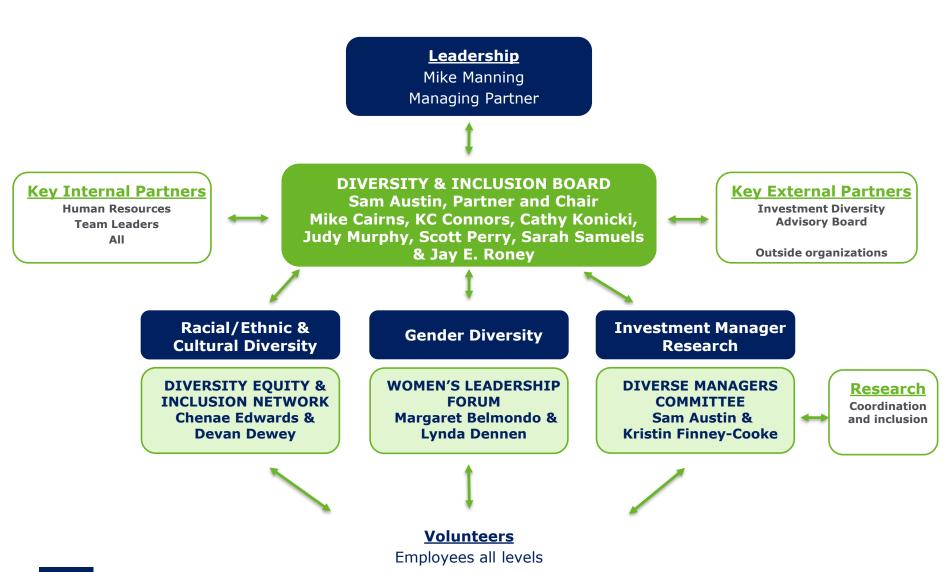
#### Notes:

Human resource data provided is as of 4/1/2019 Investment manager data is as of 9/5/2019





# **NEPC'S COMMITMENT TO DIVERSITY**





# **DIVERSE MANAGERS COMMITTEE**

## **Consultant Teams**

## **Research Teams**

**Sam Austin,** Partner Public Funds Team Co-Chair, DMC

Kristin Finney-Cooke, CAIA Senior Consultant Public Funds Team Co-Chair, DMC

**Michael Cairns,** Partner *Taft-Hartley Practice Team* 

K.C. Connors, CFA, CAIA,
Partner,
Philanthropic Practice Group
Leader

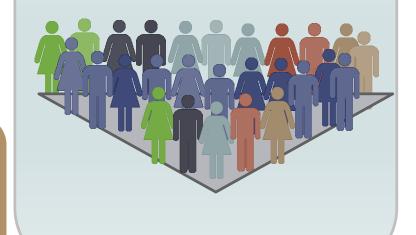
Chenae Edwards, CPA
Senior Consultant
Healthcare Team

John Krimmel, CPA, CFA,
Partner

Douglas Moseley, Partner
Carolyn Smith, Partner
Will Forde, CAIA,
Senior Consultant

DeAnna I. Jones, Consultant
Specialist
Kim Kaczor, Analyst
Public Funds Team

# Deep Expertise Across NEPC



Sarah Samuels, CFA, CAIA,
Partner
Head of Public Markets
Research

**Neil Sheth,** Partner Head of Alternatives Research

**Timothy Bruce,** Partner *Portfolio Construction* 

Oliver Fadly, Research Consultant Public Markets Research

Chris Miers,
Senior Research Consultant
Real Assets

Hayley Tran, CFA, Research Consultant Public Markets

As of 1/1/2019

# **NEPC'S ORGANIZATIONAL STRUCTURE**

Michael Manning, CFA, CAIA **Executive Committee** Managing Partner\* **Operations and Consulting Practice Consulting Services Finance** Research Legal/Compliance **Groups** Tim McCusker, FSA, CFA, Taft-Hartley/Public Steven Charlton, CFA Matthew Lombardi CAIA William Bogle Director of Consultina Rhett Humphreys, CFA Chief Investment Officer\* Chief Financial Officer+ Chief Compliance Officer\* Services\* Partner\* Corporate Asset Allocation **Finance Directors of Portfolio** Strategy Brad S. Smith, CFA, CEBS Phillip Nelson, CFA, Margaret Boraks Chris Klapinsky, CFA Director of Asset Partner\* Senior Controller Partner\* Allocation\* **Human Resources** James Reichert, CFA Philanthropic and ΙT **Portfolio Construction** Partner\* **Private Wealth** Devan Dewey, Chief Timothy Bruce, Director of KC Connors, CFA, CAIA Technology Officer+ Judy Murphy, SPHR Portfolio Construction\* **Portfolio Services** Director of Organizational Partner\* Lenia Ascenso, Director of Development + **Public Markets** Portfolio Services\* **Data Management** Research Sarah Samuels, CFA, Norman LeBlanc CAIA, Director of Public Director Performance Markets Research\* **Analytics** Robert Norcross **Alternatives Research** Director of Performance Neil Sheth, Director of Analytics Alternatives Research\* **Marketing Operational Due Denotes Diligence** Heather Martone **Management Group** Senior Marketing Manager William Bogle, Chief Member

Compliance Officer\*

# **NEPC'S CONSULTING PRACTICE TEAMS**

#### **Rhett Humphreys, CFA** Partner\*

#### **Taft-Hartley**

John Elliot Partner\*

#### Michael Cairns, CEBS Partner\*

#### Michael Sullivan Partner \*

#### **Daniel Hennessy,** CFA, CAIA Senior Consultant

#### Daniel Runnals, CFA, CAIA

Senior Consultant

#### John Shanklin, CFA, CAIA

Senior Consultant

#### Jack Brodsky, CFA, CAIA

Consultant

#### **Istvan Meszaros** Consultant

#### **Public Fund**

Kevin M. Leonard Partner\*

Samuel Austin, III Partner\*

#### John Krimmel, CPA, CFA Partner\*

#### **Allan Martin**

Partner\*

#### Partner\* **Douglas Moseley**

#### Partner\* **Carolyn Smith**

#### David Barnes, CFA, CAIA Senior Consultant

#### **Margaret Belmondo** Senior Consultant

#### Kristin Finney-Cooke, CAIA

Senior Consultant

#### William Forde, CFA,CAIA

Senior Consultant

#### Don Stracke, CFA, CAIA

Senior Consultant

#### Keith Stronkowsky, CFA

Senior Consultant

#### Scott Driscoll Consultant

Tony Ferrara, CAIA Consultant

#### **Brad Smith, CFA, CEBS** Partner\*

#### **Defined** Contribution

Kristen Colvin, CAIA Partner\*

Ross Bremen, CFA

**Brian Donoghue** 

Christine Loughlin,

Tim Fitzgerald, CAIA

Jason Gerda, CAIA

Paul Kerry, ASA, EA

Deirdre Pomerleau,

Senior Consultant

Senior Consultant

Senior Consultant

**Daniel Beaton** 

Thomas Cook

Consultant

Consultant

CFA, CAIA

Consultant

Partner\*

Partner\*

CFA, CAIA

Partner\*

#### Corporate

Craig Svendsen, CFA Partner\*

#### Jay Roney, CTP Partner\*

#### Brian Roberts, CAIA Partner\*

#### **Andrew Coupe** Senior Consultant

#### **Wyatt Crumpler** Senior Consultant+

#### Kelly Regan Senior Consultant

#### Michael Valchine, CAIA, CIPM Senior Consultant +

#### **Matthew Rowell** Senior Consultant+

**Richard Chari** Consultant

#### **Endowment and Foundation**

Catherine Konicki, CFA, CAIA Partner\*

#### Scott Perry, CAIA Partner\*

#### Kristin Revnolds, CFA, CAIA Partner\*

#### **Kristine Pelletier** Partner\*

#### **Richard Ciccione** Senior Consultant

#### Sebastian Grzejka, CAIA

Senior Consultant

#### Rich Harper, CFA, CATA

Senior Consultant+

#### Sam Pollack, CAIA Senior Consultant +

#### Colin Hatton, CFA, CAIA

Consultant

Asher Watson Consultant

#### Healthcare

KC Connors, CFA, CAIA

Partner\*

David Moore, ARM, CEBS, CPCU Partner\*

#### Chenae W. Edwards. **CPA**

Senior Consultant

#### Gary Wyniemko, CFA Senior Consultant+

#### Eric Vallo, CFA Senior Consultant

#### James Holler, CFA, CAIA, Consultant

#### **Kevin Novak** Consultant

#### Nedelina Petkova Consultant

#### **Private Wealth**

Karen Harding, CFA Partner\*

#### Kristi Hanson, CFA Partner\*

Paul Kenney, Jr., CFA Partner\*

#### Dan Gimbel, CIMA Sr. Consultant+

#### Stacev Flier, CFA Senior Consultant+

#### **Isabelle Campbell** Consultant

#### Ryan Warren, CFA, CFP

Consultant

# **NEPC'S RESEARCH TEAM**

Tim McCusker, FSA, CFA, CAIA Chief Investment Officer\*

#### Portfolio Construction Timothy Bruce Partner\*

Asset Allocation
Phillip Nelson, CFA
Partner\*

#### Public Markets Research Sarah Samuels, CFA, CAIA Partner\*

Alternatives Research
Neil Sheth
Partner\*

#### Portfolio Construction

Chris Hill, CFA, CAIA Senior Consultant

**Elton Thomaj, CAIA** Senior Consultant

**Ryan Pelletier** *Analyst* 

# Operational Due Diligence William Roglo

William Bogle Partner\*

# Operational Due Diligence

Catherine Hull, CAMS
Consultant

**Kevin Lau-Hansen** Senior Analyst

#### **Research Operations**

**Erin Faccone, CFA, CAIA** *Director of Research Operations* 

**Emma Twitchell** *Operations Analyst* 

#### **Asset Allocation**

Christopher Levell, ASA, CFA, CAIA Partner\*

Lynda Dennen, ASA, EA Senior Consultant

Robert Goldthorpe, ASA

Senior Analyst

**Jennifer Appel** Senior Analyst

Jack Yuan Analyst

#### **Taxable Research** Kristi Hanson, <u>CFA</u>

risti Hanson, CFA *Partner\** 

#### **Taxable Research**

**Brandon Jones**Consultant

#### Traditional Research

**Stephen Gargano** *Senior Consultant* 

Kiersten Christensen, CFA

Senior Consultant

Timothy O'Connell, CFA

Senior Consultant

Rosann Halleran Consultant

Hayley Tran, CFA Consultant

**Stephanie Lyons** *Senior Analyst* 

John Lutz Analvst

**Stephanie McMurray** *Manager Search Coordinator* 

**Research Associates** 

Alex Cohen

**Alex Goroshko** 

#### **Private Markets Research**

Sean Gill, CFA, CAIA
Director of Private Markets
Research\*

#### Private Equity

**Melissa Mendenhall** *Director of Private Equity Research* 

Eric Harnish Senior Consultant+

Oliver Fadly, Consultant

Joshua Beers, Consultant

**Brad Rowbotham, CAIA** Senior Analyst

Colton Lavin, Analyst

#### Real Assets

Andrew Brett, CAIA Director of Real Assets Research+

Chris R. Miers, Senior Consultant

Matthew Ritter, CAIA Consultant

Jed Drake, Senior Analyst

**Lily Fenn**, Senior Analyst

Seth Goldman, Analyst

#### **Hedge Fund Research**

**Dulari Pancholi, CFA, CAIA** Senior Consultant<sup>+</sup>

Amanda Karlsson, CFA Senior Consultant

Reino Ecklord, CFA, CAIA Consultant

**Andrew Pettersen, CFA** *Consultant* 

Alissa Howard, CAIA Consultant

**Kevin Bliss** Senior Analyst

**Larissa Davy** Senior Analyst

**Madison Scalise** *Analyst* 

# PUBLIC MARKETS RESEARCH COVERAGE

#### **US Large Cap and Global Equity**

Kiersten Christensen Senior Research Consultant

- All Cap
- Flex Equity
- US Large Cap Growth, Value, Core
- Global Equity

Alex Goroshko

#### **US Mid to Small Cap**

Steve Gargano Senior Research Consultant

- Target Date
- US Small Cap Growth, Value, Core
- US SMID Growth, Value, Core
- US Mid, Growth, Value, Core

Alex Goroshko Research Associate

#### **Non US Equity**

John Lutz Research Analyst

- Frontier Markets
- International Equities

#### **Asset Allocation Strategies** Phillip Nelson Asset Allocation

- GAA
- Risk Parity

Steph McMurray Manager Search Coordinator

### Research Associate

#### **Real Assets**

Tim O'Connell Senior Research Consultant

- Alt Beta/Options strategies
- Commodities/Natural Resource
- MLP's
- Global I/L
- REIT's
- TIPS

Alex Cohen Research Associate

#### **EME/EMD**

Research Consultant

- Absolute Return
- Emerging Market Debt
- Global Fixed Income
- Global Multi-Sector
- Multi Asset Credit
- **Emerging Equities**

Alex Cohen Research Associate

#### **Fixed Income**

Alex Cohen

Research Associate

Stephanie Lyons Senior Research Analyst

- Core/Core Plus
- HY/Bank Loans
- Municipals
- Short/Long/Extended duration
- Stable Value

Alex Goroshko Research Associate

#### **Index & Custody Services**

Rosann Halleran Research Consultant

- Custody
- Indices
- Overlav
- Securities Lending
- Transition Management
- Smart Beta

Steph McMurray Manager Search Coordinator

#### **Equities**

Tim O'Connell Senior Research Consultant

- Sector funds
- Non-US equity
- Regional funds
- Microcap
- Beta group and research process coordinator

Alex Cohen Research Associate



As of August 2019

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# **HEDGE FUND TEAM & COVERAGE**

**Neil Sheth\*** *Director of Alternative Assets Research* 

**Equity Linked Credit Linked** Global Macro **Emerging Markets Event Driven Direct &** Direct & Direct & Direct & **Direct & Fund of Funds Fund of Funds Fund of Funds Fund of Funds Fund of Funds** Amanda Karlsson, CFA **Andrew Pettersen, CFA** Dulari Pancholi, CFA, CAIA Alissa Howard, CAIA Neil Sheth\* Research Consultant Sr. Research Consultant Sr. Research Consultant+ Research Consultant Partner **Madison Scalise Kevin Bliss** Alissa Howard, CAIA Analyst Analyst Research Consultant **Multi-Asset Operational Due Diligence Research Operations** William Bogle\* Erin Faccone, CFA, CAIA **Alternative Beta,** Partner Director of Research Operations **Multi-Strategy** Direct & **Operational Due Diligence Fund of Funds Research Operations** Catherine Hull, CAMS Reino Ecklord, CFA, CAIA **Emma Twitchell** Research Consultant Consultant Research Operations Analyst Kevin Lau-Hansen **Larissa Davy** Senior Analyst Analyst

As of 8/1/2019

Dashed box denotes a separate reporting line; these individuals do not report to the Director of Alternative Assets Research.

<sup>\*</sup>Ownership interest in NEPC (Partner)

<sup>+</sup>Principal designation for leadership within the Firm.

# **PRIVATE EQUITY TEAM & COVERAGE**

# Melissa Mendenhall\* Director of Private Equity Research

**Eric Harnish** Senior Research Consultant **Oliver Fadley** Research Consultant **Joshua Beers** Research Consultant **Brad Rowbotham, CAIA** Senior Research Analyst **Colton Lavin** Research Analysts

Private Equity and Credit Segmentation Coverage  Venture Capital & Growth Equity (JB, BR)			
Distresse	d Investing & Opportunistic Credit (CH,	BR)	
M	ezzanine & Direct Lending (OF, CL)		
(Pri	Multi-Managers maries, Secondaries, Co-Investments) (EH, CL)		
	Impact Investing (Cross Segment) (MM, OF)		

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<sup>+</sup>Principal designation for leadership within the Firm.

# **REAL ASSETS TEAM & COVERAGE**

# Andrew Brett+ Director of Real Assets, Real Assets Research

**Chris R. Miers**Senior Research Consultant

Matt Ritter, CAIA Research Consultant **Jed Drake** Senior Analyst **Lily Fenn** Senior Analyst Seth Goldman Analyst

Real Assets Segmentation Coverage			
Energy	Infrastructure		
Real Estate	Metals & Materials		
Agriculture	Timber		

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