

MEGA ENDOWMENT FY 2022 RETURNS: THE DIVERSIFIERS STRIKE BACK

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Buoyed by fiscal year 2021's record endowment returns, many higher education institutions were starting to recover from the costs of managing through COVID-19 restrictions. But then the dark forces of inflation increased operating costs and budget pressures for many institutions. To rein in inflation the Federal Reserve began to tighten its policies and markets responded in brutal fashion. Both equity and fixed-income markets were in the red, with the MSCI ACWI Index down 15.8% and the Bloomberg Barclays U.S. Aggregate Bond declining 10.3% for the one-year period ending June 30, 2022.

In these challenging times, mega endowments continued to outpace their smaller peers. As in years past, private equity outperformed on a relative basis. In the fiscal year 2022, mega endowments also benefitted from greater allocations to other diversifying asset classes such as real estate, real assets and hedge funds. Investments in these asset classes helped soften the impact associated with drawdowns in the public market.

Strong performances in public equity and fixed-income markets in the post-global financial crisis world led many to question the value of various diversifying asset classes, such as real assets and hedge funds. Public equities and fixed-income securities were among the strongest performing classes in the protracted zero-interest-rate environment, challenging the merits of diversification.

To exacerbate matters, these diversifiers provided little to no protection during the rout fueled by the COVID-19 pandemic in 2020. While all higher education endowments have generally reduced

2022 FISCAL YEAR ENDOWMENT PERFORMANCE (12 MONTHS ENDING JUNE 30, 2022)

Rank	Institution	Return (%)	Assets (\$B)
1	Kansas State University Fdn.	5.7	0.9
2	North Carolina State Inv. Fund	3.2	1.7
3	Arizona State University Fdn.	2.4	1.3
4	University of Michigan	2.2	17.3
5	Ohio State University	1.0	2.6
6	Yale University	0.8	41.4
7	Iowa State University Fdn.	0.4	1.3
8	Pennsylvania State University	0.1	4.5
9	University of Pennsylvania	0.0	20.7
10	University of Chicago	-0.1	10.3
11	Trinity University	-0.8	1.7
11	University of Missouri System	-0.8	2.1
13	Cornell University	-1.3	9.8
14	Texas Tech Univ. System*	-1.4	1.7
15	Duke University	-1.5	12.1
15	Princeton University	-1.5	35.8
17	Harvard University	-1.8	50.9
18	Univ. of Iowa Center for Adv.	-2.4	1.4
19	University of Kansas	-2.8	2.1
20	Carnegie Mellon University	-3.1	3.0
20	Dartmouth College	-3.1	8.1
20	University of Houston System	-3.1	1.0
23	Virginia Tech Foundation	-4.1	1.7
24	Stanford Management Co.	-4.2	40.1
25	Vanderbilt University	-4.4	10.2
26	Brown University	-4.6	6.5
27	Univ. of Virginia Inv. Mgmt Co.**	-4.7	13.6
28	Massachusetts Inst. of Tech.	-5.3	24.6
29	University of Washington	-5.5	4.7
30	Case Western Reserve Univ.	-5.7	2.2
31	University of Minnesota Fdn.	-5.8	3.1

^{*}Fiscal year ended Aug. 31, 2022

Source: Investment Metrics, Respective Endowment Press Releases

^{**}Gross of fees



their exposure to these diversifying asset classes in recent years, industry reports show that the biggest endowments maintained the largest allocations to real assets, private equity and hedge funds.

Benefitting from their scale, mega endowments tend to produce stronger returns than smaller institutions. Over the trailing one-year period ending June 30, 2022, the median mega endowment lost 4.1% (net of fees) versus the E/F Universe's loss of 12% (net of fees).

Kansas State University Foundation (KSUF) topped the list for FY 2022 with a 5.7% return. In the Fund's annual report, CIO Lois Cox credits investments in private capital and diversifying strategies for the strong returns. Diversifiers collectively returned 42.7% for the fiscal year with investments in short-term trading strategies like global macro and statistical arbitrage benefiting from increased market volatility, and private real estate, real asset and commodity investments responding to rising inflation.

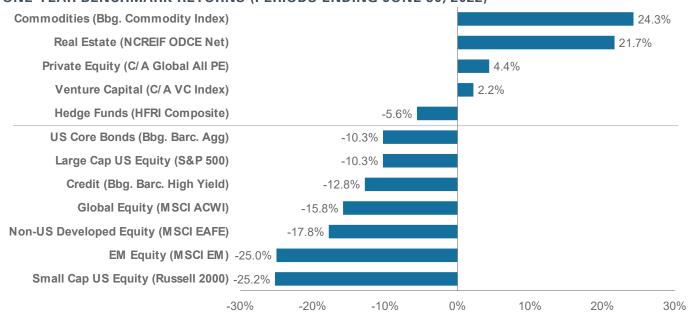
Rank	Institution	Return (%)	Assets (\$B)
32	UTIMCO*	-6.2	30.9
33	University of Colorado Fdn.	-6.3	2.4
34	University of Florida Fdn.	-6.6	2.3
35	Claremont McKenna College	-7.1	1.1
35	Bowdoin College	-7.1	2.5
37	Columbia University	-7.6	13.3
37	Univ. of California Board	-7.6	18.2
39	University of Illinois Fdn.	-8.0	2.4
40	Wellesley College	-9.6	2.9
41	Tufts University	-9.8	2.4
42	Amherst College	-10.0	4.0
43	Washington Univ. in St. Louis	-10.6	13.3
44	Williams College	-11.2	3.5
45	University of Rochester	-11.6	3.2
46	University of Arkansas Fdn.	-11.9	2.2
_	Inv. Metrics All E&F Median	-12.0	NA

^{*}Fiscal year ended Aug. 31, 2022

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We can surmise that alpha decisions added 5.8 percentage points to overall returns based on the Foundation's Policy Index of -0.1% for the fiscal year. By itself, the Policy Index would have ranked in the top 10 of all reporting institutions. Paul Chai, Senior Director of Investments at KSUF, highlighted that, based on forward-looking views, they are increasing their target allocation to diversifying strategies such as hedge funds, private real assets and private credit¹. Ms. Cox notes that while they are pleased

ONE-YEAR BENCHMARK RETURNS (PERIODS ENDING JUNE 30, 2022)



¹ Kansas State University Foundation 2022 Endowment Report, https://ksufoundation.org/wp-content/uploads/2022/10/ Endowment-Report-2022.pdf

^{**}Gross of fees

with returns for the fiscal year, their focus remains on longer-term outcomes and meeting the ultimate objective of intergenerational equity.

In recent years, we theorized large endowments were generally outperforming their smaller peers due to higher allocations to private markets. In FY 2022 this remained a driving factor but extended to nearly all alternative asset classes. Interestingly, among broad asset classes, alternatives outperformed traditional investments for all asset classes over the past year, accounting for the large differential in returns between mega endowments and their smaller peers. At the start of 2022, the average endowment had 69% of their portfolio invested in public equity and fixed-income managers. Conversely, endowments with more than \$1 billion in assets under management had only 38%2. The largest share of this difference came from private equity and venture capital (34.7% vs 17.7%), but the mega endowments also had greater allocations to real assets (10.5% vs. 6.6%) and hedge funds (18.1% vs 10.1%). In 2022, we experienced a challenging market environment with higher interest rates and inflation. In such an investment landscape, we expect real assets and active hedge fund strategies to outperform. However, we expect the difference between public and private market performance to narrow over the coming quarters. READ MORE: Taking Stock: Private Markets (Part One): Today's Market Dynamics

During the past fiscal year, when public markets were down significantly, investors that maintained discipline and remained committed to holding a diversified, all-weather portfolio were rewarded. As we enter a new year, we recommend clients remain disciplined in their asset-allocation process and assess the role of all investments within their portfolio, particularly as we enter a higher interest-rate environment. While many have benefitted from investments in diversifying asset classes over the past year, chasing allocations in the hottest asset classes rarely produces long-term success.

We also suggest clients follow their private market plans and carefully consider manager and strategy implementation. NEPC's 73-person³ research team works tirelessly to help clients structure their portfolios in a thoughtful, forward-looking manner to drive long-term success. To learn more about how we can help build and assess your portfolio, please contact your NEPC consultant.

IMPORTANT DISCLOSURES

Past performance is no guarantee of future results.

All investments carry some level of risk. Diversification and other asset allocation techniques do not ensure profit or protect against losses.

This memo should not be considered customized investment advice. Please contact NEPC for advice specific to your investment program.

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² 2021 NACUBO-TIAA Study of Endowments. Difference between dollar weighted average allocation of >\$1B Endowments and Equal Weighted average allocation of all institutions. https://www.nacubo.org/research/2021/nacubo-tiaa-study-of-endowments 3 As of October 1, 2022